



West Texas Lighthouse for the Blind

# The Spotlight

[www.LighthouseForTheBlind.org](http://www.LighthouseForTheBlind.org)

[www.LighthouseOfficeSupply.com](http://www.LighthouseOfficeSupply.com)

August 2018

## New Store to Create Jobs



Copy paper, printer ink, file folders, cleaning supplies and office furniture are some of the items for sale at the new Lighthouse Office Supply Store.

The store held its grand opening on June 25 and is located at 1953 Austin Street in San Angelo, TX.

“With this store, we hope to create new jobs for the blind and give our customers a new and faster way to get the products they need,” said Josh Glaze, Lighthouse Office Supply Manager.

West Texas Lighthouse started

Lighthouse Office Supply in 2016 to create customer service and sales jobs for the blind and visually impaired.

Since 2016, businesses and individuals in San Angelo, Abilene, and across the country have ordered supplies and furniture via the website and by phone, receiving their items in 1 to 2 business days. With the addition of the storefront, San Angelo customers can see and touch the products and receive their items in minutes instead of days.

“Another benefit is that the public can

come to the store and see blind people at work, doing the same job as a sighted person,” said Manuel Zavala, Product Development Assistant.

Pictured above, Canyon Sullivan (left) and Manuel Zavala (right), are store employees. Canyon, who is almost totally blind, handles customer service in-store and online and also makes sales calls to national customers. Manuel is legally blind; when he’s not handling in-store customer service, he is busy helping the Lighthouse develop new products.

The store carries 1,000 of the 70,000

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*Newsletter exclusive: Get 10% off your next order of supplies. Details inside.*

## New Store continued

items in the Lighthouse's catalog. These 1,000 items are the *essentials* needed in most workplaces, such as copy paper and ink. The full catalog of 70,000 items represents *everything* that could be needed or wanted in an office and is available online at [www.LighthouseOfficeSupply.com](http://www.LighthouseOfficeSupply.com).



The Lighthouse is a non-profit organization but does not receive any funding from the government to support its mission. To create jobs for the blind and visually impaired, the Lighthouse makes money the old-fashioned way, by selling products.

"We operate just like any small business, earning money by providing quality competitively-priced products and excellent service. But there is one key difference: we use our profits to better the community, to help the blind and visually impaired," said Glaze.

"I want Lighthouse Office Supply to grow so more blind people like me can be hired to do what I do," added Canyon Sullivan, Customer Service Rep.

## Products

- Office Supplies
- Classroom Supplies
- Office Furniture
- Janitorial Supplies
- Breakroom Supplies
- Technology Accessories
- Low-vision Products
- Lighthouse Skilcraft brand Products

## Advantages

- Competitive Prices
- Extensive Product Selection
- More ways to buy:  
Online, In-Store, Phone
- FREE Shipping
- FREE No-hassle Returns
- Local Service
- Expertise & Solutions
- Loyalty Rewards

**Every Purchase Helps the Blind**

## Newsletter Exclusive Coupon



Newsletter recipients only: get 10% off your next order of supplies.

Online: use coupon code **NEWS10** at checkout.

In-store: bring newsletter and we'll scan the barcode at checkout.





## New Products

In addition to the 70,000 name brand products available through Lighthouse Office Supply, the Lighthouse continues to develop our own Blind-Made Skilcraft products right here in West Texas, primarily for sale to the State of Texas and the Federal Government.



The assembly, packaging and labeling of these products continues our mission of providing great jobs for people who are blind or visually impaired.



Two of our newest products, calendars and shopping bags, have become very popular, and 2018 is projected to be our best year ever for sales and employment.



**SKILCRAFT** MAKE A PURCHASE THAT MAKES A DIFFERENCE



Do you know someone in West Texas who is blind or visually impaired?

Ask them to CALL US TODAY for a great job with great benefits

**325-653-4231**



## Upcoming TV & Radio Interviews

For the latest Lighthouse news, be sure to catch us on the following channels and dates:



Sep 6 @ 5pm    Nov 5 @ 5pm  
Oct 4 @ 5pm    Dec 17 @ 5pm



Sep 14 @ Noon    Nov 8 @ Noon  
Sep 19 @ 5pm    Nov 30 @ 5pm  
Oct 5 @ Noon    Dec 14 @ 5pm  
Oct 17 @ 5pm    Dec 20 @ Noon



Aug 27 @ Noon  
Sep 18 @ Noon  
Oct 18 @ Noon

Nov 20 @ Noon    Dec 19 @ Noon

Keep up with us on Facebook @ [www.facebook.com/WestTexasLighthouse](http://www.facebook.com/WestTexasLighthouse)

## Service Awards

	Johnnie Banda
<b>2 years</b>	Mark Dudley Charles Wilson
<b>5 years</b>	Liz Nunez Leslie Bell
<b>10 years</b>	Margarita Cantu Jorge Castillo Scott Fischer Stephen Horton



## Employees of the Month

Marilyn Parsons  
Paul Carbajal  
Louis Mann

## Perfect Attendance

Jayne Boehm  
Marilyn Parsons  
Julia Medrano  
Judy Rivers  
Mary Perez  
Helen Glenn

## Our Wish List

Even though the Lighthouse has been striving to increase sales and remain competitive, we are still in need of additional equipment and donations.

If you would like to help, please consider the following needs:

- Shrink wrapping machine
- 
- 

Donations can be made on our website:

[www.lighthousefortheblind.org](http://www.lighthousefortheblind.org)

or mail to: 915 Lighthouse Way  
San Angelo, TX 76903



The Lighthouse is pleased to announce the following new employees to our team:

Paul Carbajal	Jeremy Simmons
Christopher Jones	Lorenzo Reyna
Jerrica Bullock	Alice Grajeda
Victoria Colomo	Joe Coleman
Mariesol Carbajal	

**BUY FROM US—Make a purchase that makes a DIFFERENCE**



**LIGHTHOUSE**  
**OFFICE SUPPLY.com**



[www.LighthouseForTheBlind.com](http://www.LighthouseForTheBlind.com)

[www.LighthouseOfficeSupply.com](http://www.LighthouseOfficeSupply.com)

[www.LanyardsXpress.com](http://www.LanyardsXpress.com)

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